

Solution Overview

SeCAP – Sponsored captive insurance focusing on cyber liability and general liability coverage. Applicable to all industries. Free cyber risk discovery covering 98% of client attack surface. Loss of premiums are mitigated through re-insure. Customized policy coverage for every client. Client retains all revenue, and tax benefits under 831(a) and 831(b) schedules. SeCAP offers client access to legal, accounting and professional eco-system.

Target Market

Verticals – Healthcare, financial institutions and retail clients with large data file bases or Frame Work mandates.

Horizontal – Applicable to any industry.

Customer Pain

High Cost & Indecision

- Increasing premium costs
- Lack of technical understanding or assistance from carrier
- No coverage for foreign national attacks
- No coverage for Nation State Attacks
- No coverage for out of Frame Work compliance
- Vendors are at risk of being sued by traditional insurance companies this = decreased services

Average Cost of Cyber Breach 5.8 Million

Business Benefit

Client Retains All Premium Payment Benefits. They are Not Conferred to Insurance Carrier

Features

- Average of 22% Return on Investment
- Mitigated premium risk through reinsurance
- Premium payments can be mobilized to benefit client
- Provides access to 831(a) and 831(b) tax schedules
- Flexible terms for primary or gap coverage
- Client appoints escrow administrator
- Premium benefit is compounds YoY
- Derivative investment returns carry tax benefit

Supported Systems

Cyber Liability & General Liability

When to Engage

- When client conversation is focused on technical communications – UCaaS, CCaaS, SD-WAN, Cloud, etc.
- When client is discussing frame work compliance
- When discusses means to fund MSSP, MSP projects
- Anytime access to D-suite, or C-Suite personnel

Pricing and Licensing Info.

Targeted Minimum Contribution	Targeted ROI	Targeted ROI in \$ for Every \$250,000.00 Contribution	Targeted ROI Plus Contribution for Every \$250,000.00 Contributed
\$250,000.00 Annual	20%	\$50,000.00	\$300,000.00

SeCAP - Differentiators

Contracting

Simple questionnaire

Technical Preparedness

Attack Surface Management (ASM) discovery (98% efficiency)

Pro Services

Cyber remediation services available

Access to Legal and Accounting Pro Services (Fee Based)

Cyber and General Liability Optimization

Primary Insurance

Gap insurance

“SeCAP is an insurance company with its origin story in cyber Technology”

FAQ's

1. How do I get started – Fill out the questionnaire
2. How long does it take to get bound – Couple of weeks
3. Where is the SeCAP insurance domicile – Utah
4. Can SeCAP offer coverage anywhere geographically – Yes
5. Will SeCAP cyber insurance meet my frame work compliance – Yes
6. Does SeCAP offer support professional services for legal and accounting – yes, it is fee based
7. Does SeCAP have references - Yes

Customer / Case Study

A small regional bank used the captive insurance architecture as a means to bridge gaps in their conventional business liability. Through the discovery process, they realized they could confer 831(b) tax schedules into a tertiary business that helped take the bank from approximately 70 million to 400 million under management.